

Danny Fisk of Fisk Legacy Group provides all potential clients two hours of commentary consultation, including brief review of estate documents, needs of beneficiaries and determination if the right fit for client needs.

Trustee & Fiduciary Fees are based on an annual structure, billed quarterly in advance and payable from trust assets. Extraordinary Services outside of standard Trustee & Fiduciary services are billed separately on an hourly basis. Our fees do not include reimbursement for reasonable expenses incurred on behalf of the trust, and are not limited to such support as attending court hearings, travel, additional administrative matters, etc.

ONE-TIME INITIAL CLIENT ONBOARDING FEE \$1,500

Includes review of governing documents, initial coordination with beneficiaries and key advisors, required notifications of appointment, and administrative work necessary to establish the Licensed Fiduciary's authority to act.

ANNUAL FEE

The annual fee covers routine trust administration and the Trustee's duties under the governing trust documents, including recordkeeping and periodic accountings; coordination with tax and investment professionals; routine beneficiary distributions and communications; oversight of investment management, custody and reporting; and standard administrative correspondence and document management.

BILLED SEPARATELY

Services beyond routine trust administration are billed at \$350 per hour, including real estate or business matters; litigation, disputes, or court proceedings; extraordinary distributions; complex tax matters; contested accountings; and trust modifications or terminations. Administrative support is billed at \$125 per hour. Additional services are itemized and invoiced monthly.

ESTATE SETTLEMENT FEE

Upon death, the annual Trustee fee is generally replaced by a one-time fee of 1% of the date-of-death gross trust value, covering customary administration through final distribution. Extraordinary matters may be billed separately at the applicable hourly rate.

PROBATE ADMINISTRATION FEE

Probate fees are set by California Probate Code §10810 based on the estate's gross value, subject to Court approval. Extraordinary compensation for services beyond typical fiduciary duties is awarded at the Court's discretion under Probate Code §10801.

Trust Asset Value	Annual Fee
Up to \$5 million	\$5,000
\$5 million to \$10 million	\$10,000
\$10 million to \$15 million	\$15,000
\$15 million to \$20 million	\$25,000
\$20 million to \$30 million	\$30,000
\$30 million to \$40 million	\$35,000
\$40 million to \$50 million	\$45,000
\$50 million+	\$50,000 base fee + negotiated % dependent on asset type(s)

This schedule reflects standard rates for routine trust administration. Services beyond routine administration are billed separately as outlined below. Rates are subject to change with 60 days' written notice. Court-appointed Trustee or Fiduciary compensation is subject to Probate Code § 15681 and court approval.